

# Snowbird Audio Visual Services

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 Throughout your stay, our professional Audio Visual Department can take care of all your Conference requirements. Please review our list of equipment and services and contact your Conference Service Manager for coordination assistance. Rental items are charged per day, per room and include equipment set-up in each meeting room.

## Snowbird's Custom Audio/Visual Services

Snowbird's Audio Visual Department offers many special design concepts from projection systems to advanced lighting and staging packages. If you are planning entertainment for your group, Snowbird can support all needs required by entertainers or special events.

### Complimentary Equipment

- One house telephone per room
- One lectern per room
- Snowbird pad and pens
- One lectern microphone per room (indoor only)
- One sign easel per room
- Table skirting for registration and head tables only

### Data, Overhead, Slide and Video Projection

- Meeting Support Package** ..... 85.00  
 Includes 8' tripod or built in Screen, Projection Cart, VGA Cable, 2 AC Power Cords and 2 Power Strips. The meeting support package applies when any outside projection equipment items are brought in to the conference center. *Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors.*
- XGA LCD Projector Package**..... 450.00 first day  
 Additional Days ..... 300.00  
 LCD Projector, Screen, Interface Cables, power strip and projection cart
- XGA LCD Projector 10000 Lumens** ..... 1,000.00  
 30 day advanced notice

- Overhead projector**..... 50.00
- Overhead Package** ..... 95.00  
 Overhead Projector, Table, Projection Screen.
- VHS Package** ..... 175.00  
 VHS Player, 27" TV, Video Cart
- VHS recorder/player**..... 75.00  
 Requires an audio mixer when patched into house sound
- VHS Player with Audio Mixer** ..... 110.00
- Blank VHS videotape (each)**..... 10.00
- DVD Package**..... 175.00  
 DVD player, 27" TV, Video Cart
- DVD Player with Audio Mixer** ..... 110.00
- DVD Player** ..... 75.00  
 Requires an audio mixer when patched into house sound
- Folsom HD Video Scaler/Switcher** ..... 300.00
- Four Way VGA Switcher**..... 40.00
- Video Distribution Amp** ..... 40.00
- VGA Distribution Amp**..... 40.00
- 27" Color video monitor** ..... 100.00
- 37" LG Flat screen LCD Monitor** ..... 150.00
- 52" LG Flat Screen LCD Monitor**..... 200.00
- Beta SP recorder/player**..... 350.00  
 Requires an audio mixer when patched into house sound
- Blank Beta SP Tape**..... 25.00
- Projection cart** ..... 15.00

### Projection Screens

- 8 ft. Tripod or Projection Screen**..... 75.00
- Fast Fold Screens** ..... call for pricing
- Fast Fold Screen with Dress Kit** ..... call for pricing
- Rear Screen Projection Booth** ..... 100.00

### Audio

*Please note: Audio mixer required when 3 or more microphones per room are needed.*

- Table top microphone**..... 25.00
- Standing or Audience microphone**..... 15.00
- Wireless lavalier microphone** ..... 100.00
- Wireless hand-held microphone** ..... 100.00

- Face Microphone** ..... 25.00  
 Used with wireless lavalier microphone
- CD Player with Audio Mixer** ..... 85.00
- CD Player** ..... 50.00  
 Requires an audio mixer when patched into house sound
- Cassette Deck with Audio Mixer** ..... 70.00
- Cassette Deck** ..... 35.00  
 Requires an audio mixer when patched into house sound
- Audio mixer (up to 8 channels)** ..... 35.00
- Audio Mixer (up to 16 channels)** ..... 85.00  
 Audio Technician Required
- Audio mixer (up to 32 channels)** ..... 350.00  
 Audio Technician Required
- Dual Anchor Speaker system**..... 150.00  
 2 speakers and a wired microphone. This sound system is good for small groups of 25 – 75.
- Dual JBL EON18 Sound System** ..... 200.00  
 2 speakers and a wired microphone. This sound system is good for groups of 75 – 150.
- 4 JBL EON Sound System**..... 300.00  
 4 Speakers and a wired microphone. This sound system is good for groups of 150 to 300 people, 2 sections of the ballroom, Conference Center Terrace and smaller Event Tent Functions
- JBL Mpro Sound System with Crown XS 900 Amps and Dual 18" Subs**..... 400.00  
 Requires Audio Technician @ 50.00 per hour. This sound system is good for the Ballrooms, Event Tent, Live Bands and groups of 250 – 500.
- JBL VRX12 Line Array with Subs, powered by crown amps** ..... 600.00  
 Requires Audio Technician @ 50.00 per hour. This sound system is good for the Ballrooms, Event Tent, Live Bands and groups of 250 – 800.
- Small Meeting Recording Package** ..... 100.00  
 2 Microphones, Mixer, Stereo Tape Recorder. Requires Audio Visual Technician at \$50.00 per hour. Standard costs apply for any additional microphones.
- Laptop with Roxio for CD Recording** ..... 100.00  
 Requires Audio Visual Technician @ 50.00 per hour
- Blank 60 minute audio cassette (each)** ..... 3.50
- Blank 90 minute audio cassette (each)** ..... 4.00
- Grand piano** ..... 150.00

## Camera

Digital camcorder .....	200.00
Single Camera Small Meeting Recording Call for pricing	
3 Camera Iso-Records and Production Work...Call for pricing	

## Video Conferencing and Conference Phones

Video Conferencing .....	Call for pricing
Clients must schedule the conference call 90 days in advance. Snowbird requires a non-refundable \$300.00 deposit to cover the costs of the ISDN Lines. A quote for the equipment will be provided upon scheduling the conference call.	
Satellite Broadcast .....	Call for pricing
Clients must schedule the transmission 90 days in advance.	

## Presentation Aids

Speaker timer .....	75.00
Laser pointer .....	30.00
Green Laser Pointer .....	50.00
Four legged easel .....	15.00
Additional Tripod easel .....	10.00
Built in white board (small w/markers) .....	20.00
Small Whiteboard .....	20.00
Includes Markers, Erasers and Easel.	
Flipchart w/ Easel & Markers .....	45.00
Post-it Flipcharts .....	65.00
Built in white board (large w/ markers) .....	30.00
Corkboard .....	20.00
With Push Pins and Easel.	
8' draped display table .....	50.00
Flipchart pad (each) .....	25.00
Gaffers Tape (roll) .....	25.00
Masking tape (roll) .....	3.50
*2-way radio w/ charger .....	50.00
(Refundable deposit: \$700/unit)	
Poster boards (one time fee) .....	60.00
USB PowerPoint Remote .....	40.00

D'San Perfect Cue Powerpoint Remote ..... 75.00

## Lighting, Staging and Dance Floors

Fixed spotlight .....	25.00
Follow spotlight (requires operator) .....	100.00
12" Box Truss .....	Call for pricing
Lekos Stage Light .....	Call for pricing
Par Cans .....	Call for pricing
Event Tent Stage Wash .....	500.00
Dimmer Pack .....	Call for pricing
Lighting Control Board .....	Call for pricing
Dance floor .....	100.00
Black Velour Fire Resistant Pipe and Drape Call for pricing	

## Additional Power and A/C Cables

AC 3-outlet extension cord .....	2.50
Power strip .....	7.50
100 amp 3 phase Power Drop .....	200.00

## Labor

Audio Visual Technician/Hour .....	50.00
Houseman/Hour .....	35.00
Banner Hanging, confetti cleanup, coat check, registration assistance and room décor supplied by the client.	

## Computers\*

PC and Mac Laptop Computers .....	Call for pricing
Desktop PC .....	Call for pricing
HP Laser Jet Printer .....	Call for pricing
Ethernet Switch/Hub 16 Ports .....	80.00
Computer Set Up/Internet Café labor Fee required when 3 or more computers are facilitated by Snowbird. ....	200.00
IT Technician Fee required when creating computer networks or downloading software, one hour minimum .....	50.00 Per hour

## Data and Phones\*

### Conference Code required for Internet Access in the Conference Area

First 100 users, one time fee .....	50.00
Each Additional 100 users, one time fee .....	25.00
Ethernet via Hard Wire Cat 5 Cable, day .....	50.00
Requires a conference code	
Dedicated IP, per week .....	300.00
VPN Certification, one time fee .....	200.00
Dedicated Band Width .....	call for pricing
Dedicated phone line .....	150.00/Day
Each additional day .....	
Conference phone .....	100.00
House Phone Line .....	0.00
Plain Paper Fax Machine .....	Call for pricing

*\*Advanced reservations required. Phone Lines do not include long distance charges.*

*\*Please note: Additional computer equipment, prices and information can be acquired. Audio/Visual equipment not cancelled with a 24-hour notice will be subject to a 30% cancellation fee. Prices are charged per day unless indicated otherwise and do not reflect the 21% service charge or applicable sales tax. All prices are subject to change.*

**OUTSIDE EQUIPMENT: A \$25.00 per day power usage fee will be assessed for each room in which a client uses their own equipment. Assistance is available for set-up and teardown at the rate of \$45.00 per hour. For items that require power drops or that exceed the limits of a 20 amp circuit, a three phase power distribution box will be required at \$200.00 per day. Any outside Vendors must contact a Conference Service Manager for pricing (minimum fee of \$500.00/day).**

4/7/08