



Event Technology

Our goal is to create meetings that are impactful and memorable. If you would like to learn more about our creative design concepts, contact your Snowbird Service Coordinator today.

This list offers an overview of our most popular rental items and is not a complete inventory. All rental items are charged per day, per room, unless otherwise noted.

Complimentary Equipment

- One house telephone per room.
- Snowbird pad and pens.
- Snowbird Lectern
- One sign easel per room.
- Registration Table Power Strip.



Please Note: Additional equipment, prices and information can be acquired. Audio/Visual equipment not cancelled within 24 hours of use will be subject to a 30% cancellation fee. Prices are charged per day unless otherwise indicated and do not reflect the 22% service charge or applicable sales tax. All prices are subject to change.

Outside Equipment: A \$25/day power usage fee will be assessed for each room in which a client uses their own equipment. Assistance is available for set-up and teardown at the rate of \$55/hour. For items that require power drops or that exceed the limits of a 20 amp circuit, a three phase power distribution box will be required at \$300/day. Unless prior approval is obtained by Snowbird, the use of outside audio visual equipment or of outside vendors will incur a charge of \$500/day.

Data Projection Packages

Snowbird's data projection packages use HDMI cables. VGA and DVI cables are available upon request. Snowbird's video equipment is HDCP (High-bandwidth Digital Content Protection) compliant and works best with PC laptops equipped with an HDMI output. Snowbird encourages Apple computer users to use PowerPoint for presentation needs. If using an Apple computer please have a backup thumb drive available with your presentation loaded in case a computer switch is needed.

Meeting Support Package \$150

Includes tripod or drop-down screen, projection cart, HDMI Cable and power. The meeting support package applies when any outside projectors are brought in to the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

Ballroom Meeting Support Package \$250

Includes drop-down screen, projection cart, HDMI Cable and power. The meeting support package applies when any outside projectors are brought in to the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

16:9 6k Lumen Projector Package

Includes LCD Projector, drop-down or tripod screen, interface cables, power strip and projection cart.

First Day \$500

Additional Days \$400

Event Tent Projection Package Call for Pricing

Ballroom 11k Lumen HD Projection Package

Includes drop-down screen & Christie D12 HD Projector and long throw lens.

One Day \$600

Primrose Room Projection Package

Includes 16' x 9' drop-down or fast-fold screen and NEC or Panasonic 6K Lumen Projector.

First Day \$500

Additional Days \$400

Twin Peaks Room Projection Package

Includes 57" x 108" drop-down screen and 5K Lumen Projector and HDMI Cable

First Day \$400

Additional Days \$300

4k Lumen Projector Package - Small Venue

Includes drop-down or tripod screen and 4K Lumen Projector and HDMI Cables.

First Day \$300

Additional Days \$200

Extron DTP 1608 Video Switcher Package \$400

Includes preview monitor and laptop with software. Video Technician required.

Blackmagic ATEM Switcher Package \$400

Includes preview monitor and laptop with software. Video Technician required.

Comprehensive CSW-HDBT300M Switcher \$100

Video Technician required.

DVI Distribution Amp \$50

HDMI Distribution Amp \$50

VGA to HDMI Adaptor \$50

HDMI to VGA Adaptor \$50

HD Base T Video Extender \$100

22" Flat Screen LCD Monitor \$50

Continued on next page.

42" Flat Screen LCD Monitor	\$100
55" Flat Screen LCD Monitor	\$250
60" Flat Screen LCD Monitor	\$300
Projection Cart	\$25
Truss Projection Mount Package	\$200
Side and Rear Fill Video Package	\$500
Includes 2 flat screens and an HDMI distribution amp. Requires an A/V tech or an un-switched video source.	
Truss Podium with Monitor	\$250

Projection Screens

Tripod or Drop-Down Projection Screen	\$100
9' x 16' Front Projection Fast-Fold Screen	\$400
Includes dress kit. For other sizes of fast-fold screens call for pricing.	
9' x 16' Rear Projection Fast-Fold Screen	\$400
Includes Dress Kit. For other sizes of fast-fold screens call for pricing.	
56" x 96" Rear Projection Fast-Fold Screen	\$200

Audio

An audio mixer is required for all sound systems, microphones, computer audio and audio recording devices. All microphones require an audio mixer to interface with our sound systems.

Lectern Microphone Package	\$75
Includes wired gooseneck microphone and Snowbird logo podium.	
Table Top Microphone	\$25
Standing or Audience Microphone	\$25
Wireless Lavalier Microphone	\$100
Wireless Hand-Held Microphone	\$100
Wireless Face Microphone	\$125
Audio Mixer, up to 14 channels	\$75
Audio Mixer, up to 16 channels	\$100
Audio Mixer, up to 32 channels	\$350
Audio technician required.	
DUAL JBL PRX612 or ETC ZLX 12P Sound System	\$250
Includes 2 speakers. This sound system is good for groups of 75-250.	
DUAL JBL PRX615 Sound System	\$350
Includes 2 speakers. This sound system is good for groups of 75-350.	
4 JBL PRX615 Sound System	\$400
Includes 4 Speakers. This sound system is good for groups of 150 to 600 people, the Ballroom, Conference Center Terrace and smaller Event Tent Functions.	
JBL VRX932 Line Array with Subs, powered by Crown Amps	\$600
Requires an Audio Technician at \$55/hour. This sound system is good for the Ballrooms, Event Tent, Live Bands and groups of 250-800.	
Small Meeting Recording Package	\$200
Includes 2 Microphones, Audio Mixer and a Zoom H4N Recorder. Requires an Audio Technician at \$55/hour. Standard costs apply for any additional microphones.	
Zoom H4N Audio Recorder	\$75
Computer Audio/iPod to House Sound Interface	
Requires an Audio Mixer. At no cost when an audio mixer is already ordered.	
Listening Assist Device	
Available upon request at no charge. Additional audio equipment may be required.	

Cameras

Camcorder	Call for pricing
Manfrotto 546B Tripod with 504HD Head	\$75
Blackmagic Video Assist Recorder	\$100

Presentation Aids

Speaker Timer	\$100
Laser Pointer	\$50
Four-Legged Easel	\$15
Additional Tripod Easel	\$10
Small White Board	\$40
Includes markers, erasers and an easel.	
Flipchart	\$50
Includes markers and an easel.	
Post-It Flipcharts	\$75
Corkboard	\$20
Includes push pins and an easel.	
8' Draped Display Table	\$100
Power available upon request. One-time fee.	
Flipchart Pad	\$30 ea.
Gaffers Tape (roll)	\$25 ea.
Masking Tape (roll)	\$3.50 ea.
Poster Boards (one time fee)	\$70
USB Presentation Remote	\$50
D'San Perfect Cue Powerpoint Remote	\$100

Lighting, Staging and Dance Floors

Ballroom ETC Mover Spotlight	\$200
Follow Spotlight (requires operator)	\$100
L16 Crank Lift Lighting Tree	\$150
12" Box Truss	Call for pricing
LED Leko Light	\$200
LED Par Cans	\$75
Event Tent Stage Wash	\$500
ETC Smartfade Lighting Console	\$100
Strand Lighting 100 Console	\$100
Chauvet Opto Branch	\$50
Cliff Dance Floor	\$250
Summit Dance Floor	\$750.50
16' Black Velour Fire-Resistant Drape/Pipe	\$15/linear foot
Indoor use only.	
6' x 8' x 12" Staging (first three sections)	n/c
Each additional section \$75.	
Custom Stage Solutions	Call for pricing

Additional Power and A/C Cables

Power Strip	\$10
100 Amp, 3 Phase Power Drop	\$350
Conference Table Power Drop	\$15
Requires 24 hour notice. Billed per table. Includes extension cords and power strips.	

Computers

PC Laptop Computers	Call for pricing.
Apple Mac Book Laptops	Call for pricing.
Desktop PC	Call for pricing.
HP Laser Jet Printer	Call for pricing.
Ethernet Switch	\$40
Up to 16 Ports.	

Data and Phones

A Wi-Fi login is required for internet access in the conference area.

Wi-Fi Login Access	\$200
One time fee.	
Ethernet via Hard Wire Cat 5 Cable	\$75/day
Requires Wi-Fi login.	
Dedicated IP	\$300/week
Video Conferencing	Call for pricing
Dedicated Phone Line	\$150/day
Each additional day \$35.	
Conference Phone	\$100
Inn Keeper 1RX Audio Interface	\$200
Requires dedicated technician, audio mixer and microphones at additional charges.	

Executive Boardroom Technology Packages

No outside A/V will be permitted in the Executive Boardroom.

Room Rental Per Day	\$600
Standard Package + Room Per Day	\$900
Includes an electronic whiteboard and annotator, two 80" monitors, conference and video call systems, cable TV access, power, and HDMI access to the monitors.	
Barco Click Share Option + Room Per Day	\$1100
Includes everything in the standard package and four Barco Click Shares. With the touch of a button, this device allows fast and seamless switching between four laptops. It's a slick way to bounce information around a meeting room without having to pause while someone plugs and unplugs cables.	

Labor

These items cannot be discounted.

Audio Technician	\$55/hour
Lighting Technician	\$55/hour
Video Technician	\$55/hour
Camera Operator	\$75/hour
Required for studio kit operation.	
IT Technician Fee	\$150/hour
Required when creating computer networks, bandwidth shaping or downloading software. Two hour minimum.	
Computer Set-Up/Internet Café Labor Fee	\$200
Required when 3 or more computers are facilitated by Snowbird.	
Houseman	\$50/hour
Banner hanging, confetti cleanup, coat check, registration assistance and room décor supplied by the client.	

Miscellaneous

These items cannot be discounted.

Box Handling Fee	\$9/box
Pallet Fee	\$40/pallet
Lock Change Fee (one-time fee)	\$40/lock

Café Lighting

Conference Center Terrace	\$800
Atrium Patio	\$550
Primrose	\$700
Primrose Patio	\$550
Golden Cliff	\$350
Summit Terrace	\$1000
Summit Lower Level	\$1200

Outdoor Enhancements

Propane Towers	\$200
Up to 90 minutes. Extended time \$75/hour	
Propane Fire Pit	\$200
Up to 90 minutes. Extended time \$75/hour	
Wood Burning Fire Pit	\$200
Up to 90 minutes. Extended time \$75/hour	
Pop-Up Tent	\$200