Our goal is to create meetings that are impactful and memorable. If you would like to learn more about our creative design concepts, contact your Snowbird Service Coordinator today.

This list offers an overview of our most popular rental items and is not a complete inventory. All rental items are charged per day, per room, unless otherwise noted.

Complimentary Equipment
- One house telephone per room.
- Snowbird pad and pens.
- Snowbird Lectern
- One sign easel per room.
- Registration Table Power Strip.

Please Note: Additional equipment, prices and information can be acquired. Audio/Visual equipment not cancelled within 24 hours of use will be subject to a 30% cancellation fee. Prices are charged per day unless otherwise indicated and do not reflect the 22% service charge or applicable sales tax. All prices are subject to change.

Outside Equipment: A $25/day power usage fee will be assessed for each room in which a client uses their own equipment. Assistance is available for set-up and teardown at the rate of $55/hour. For items that require power drops or that exceed the limits of a 20 amp circuit, a three phase power distribution box will be required at $300/day. Unless prior approval is obtained by Snowbird, the use of outside audio visual equipment or of outside vendors will incur a charge of $500/day.

### Data Projection Packages
Snowbird’s data projection packages use HDMI cables. VGA and DVI cables are available upon request. Snowbird’s video equipment is HDCP (High-bandwidth Digital Content Protection) compliant and works best with PC laptops equipped with an HDMI output. Snowbird encourages Apple computer users to use PowerPoint for presentation needs. If using an Apple computer please have a backup thumb drive available with your presentation loaded in case a computer switch is needed.

**Meeting Support Package**
- Includes tripod or drop-down screen, projection cart, HDMI Cable and power. The meeting support package applies when any outside projectors are brought into the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

**Ballroom Meeting Support Package**
- Includes drop-down screen, projection cart, HDMI Cable and power. The meeting support package applies when any outside projectors are brought into the conference center. Package does not include technician labor. Snowbird is not responsible for the safety or functionality of equipment supplied by the client or outside vendors or groups.

**16:9 6k Lumen Projector Package**
- Includes LCD Projector, drop-down or tripod screen, interface cables, power strip and projection cart.
  - First Day: $500
  - Additional Days: $300

**Event Tent Projection Package**
- Call for Pricing

**Ballroom 11k Lumen HD Projection Package**
- Includes drop-down screen & Christie D12 HD Projector and long throw lens.
  - First Day: $600
  - Additional Days: $400

**Primrose Room Projection Package**
- Includes 16’ x 9’ drop-down or fast-fold screen and NEC or Panasonic 6K Lumen Projector.
  - First Day: $500
  - Additional Days: $300

**Twin Peaks Room Projection Package**
- Includes 57” x 108” drop-down screen and 5K Lumen Projector and HDMI Cable
  - First Day: $400
  - Additional Days: $300

**4k Lumen Projector Package - Small Venue**
- Includes drop-down or tripod screen and 4K Lumen Projector and HDMI Cables.
  - First Day: $300
  - Additional Days: $200

**Document Camera Package**
- 30-day advance notice. Includes document camera, tripod or built-in screen, interface cables, power strip and projection cart.
  - $150

**Blackmagic ATEM Switcher Package**
- Includes preview monitor and laptop with software. Video Technician required.
  - $300

**Image Pro II HD Video Scaler/Switcher**
- Video technician required.
  - $200

**Comprehensive CSW-HDBT300M Switcher**
- Video Technician required.
  - $100

**DVI Distribution Amp**
- $50

**HDMI Distribution Amp**
- $50

Continued on next page.
**Listening Assist Device**
- Price: $75

**Zoom H4N Audio Recorder**
- Price: $200

**Small Meeting Recording Package**
- Includes 2 flat screens and an HDMI distribution amp. Requires an A/V tech or an un-switched video source.
- Price: $400

**Truss Podium with Monitor**
- Price: $200

**Projector Screens**
- **Tripod or Drop-Down Projection Screen**
  - Price: $100
- **9’ x 16’ Front Projection Fast-Fold Screen**
  - Includes dress kit. For other sizes of fast-fold screens call for pricing.
  - Price: $300
- **9’ x 16’ Rear Projection Fast-Fold Screen**
  - Includes dress kit. For other sizes of fast-fold screens call for pricing.
  - Price: $300
- **56” x 96” Rear Projection Fast-Fold Screen**
  - Price: $200

**Audio**
- An audio mixer is required for all sound systems, microphones, computer audio and audio recording devices. All microphones require an audio mixer to interface with our sound systems.

- **Lectern Microphone Package**
  - Includes wired gooseneck microphone and Snowbird logo podium.
  - Price: $50

- **Table Top Microphone**
  - Price: $25

- **Standing or Audience Microphone**
  - Price: $25

- **Wireless Lavaliere Microphone**
  - Price: $100

- **Wireless Hand-Held Microphone**
  - Price: $100

- **Wireless Face Microphone**
  - Price: $125

- **Audio Mixer, up to 14 channels**
  - Price: $50

- **Audio Mixer, up to 16 channels**
  - Price: $100

- **Audio Mixer, up to 32 channels**
  - Price: $350

- **DUAL JBL PRX612 or ETC ZLX 12P Sound System**
  - Includes 2 speakers. This sound system is good for groups of 75-250.
  - Price: $250

- **DUAL JBL PRX615 Sound System**
  - Includes 2 speakers. This sound system is good for groups of 250-800.
  - Price: $350

- **4 JBL PRX615 Sound System**
  - Includes 4 Speakers. This sound system is good for groups of 150 to 600 people, the Ballroom, Conference Center Terrace and smaller Event Tent Functions.
  - Price: $400

- **JBL VRX932 Line Array with Subs, powered by Crown Amps**
  - Requires an Audio Technician at $55/hour. This sound system is good for the Ballrooms, Event Tent, Live Bands and groups of 250-800.
  - Price: $600

- **Small Meeting Recording Package**
  - Includes 2 Microphones, Audio Mixer and a Zoom H4N Recorder. Requires an Audio Technician at $55/hour.
  - Price: $200

- **Standard costs apply for any additional microphones**

- **Zoom H4N Audio Recorder**
  - Price: $75

- **Computer Audio/iPod to House Sound Interface**
  - Requires an Audio Mixer.
  - At no cost when an audio mixer is already ordered.

- **Listening Assist Device**
  - Available upon request at no charge.
  - Additional audio equipment may be required.

**Cameras**
- **Camcorder**
  - Price: Call for pricing

- **Manfrotto 546B Tripod with 504HD Head**
  - Price: $75

- **KiPro Solid State Recorder**
  - Price: Call for pricing.

**Presentation Aids**
- **Speaker Timer**
  - Price: $100

- **Laser Pointer**
  - Price: $50

- **Four-Legged Easel**
  - Price: $15

- **Additional Tripod Easel**
  - Price: $10

- **Small White Board**
  - Includes markers, erasers and an easel.
  - Price: $40

- **Flipchart**
  - Includes markers and an easel.
  - Price: $50

- **Post-It Flipcharts**
  - Price: $75

- **Corkboard**
  - Includes push pins and an easel.
  - Price: $20

- **8’ Draped Display Table**
  - Power available upon request. One-time fee.
  - Price: $100

- **Flipchart Pad**
  - Price: $30 ea.

- **Gaffers Tape (roll)**
  - Price: $25 ea.

- **Masking Tape (roll)**
  - Price: $3.50 ea.

- **Poster Boards (one time fee)**
  - Price: $70

- **USB Presentation Remote**
  - Price: $50

- **D’San Perfect Cue Powerpoint Remote**
  - Price: $100

**Lighting, Staging and Dance Floors**
- **Ballroom ETC Mover Spotlight**
  - Price: $150

- **Follow Spotlight (requires operator)**
  - Price: $100

- **L16 Crank Lift Lighting Tree**
  - Price: $150

- **12” Box Truss**
  - Price: Call for pricing

- **LED Leko Light**
  - Price: $100

- **LED Par Cans**
  - Price: $50

- **Event Tent Stage Wash**
  - Price: $500

- **ETC Smartfade Lighting Console**
  - Price: $100

- **Strand Lighting 100 Console**
  - Price: $100

- **Chauvet Opto Branch**
  - Price: $50

- **Dance Floor**
  - Price: $150

- **16’ Black Velour Fire-Resistant Drape/Pipe**
  - Price: $15/linear foot

  Indoor use only.

- **6' x 8’ x 12” Staging (first three sections)**
  - Price: n/c

  Each additional section $75.

**Custom Stage Solutions**
- Price: Call for pricing.

**Additional Power and A/C Cables**
- **Power Strip**
  - Price: $750

- **100 Amp, 3 Phase Power Drop**
  - Price: $300

- **Conference Table Power Drop**
  - Requires 24 hour notice. Billed per table.
  - Includes extension cords and power strips.

**Computers**
- **PC Laptop Computers**
  - Price: Call for pricing.

- **Apple Mac Book Laptops**
  - Price: Call for pricing.

- **Desktop PC**
  - Price: Call for pricing.

- **HP Laser Jet Printer**
  - Price: Call for pricing.

- **Ethernet Switch**
  - Price: $40

  Up to 16 Ports.
**Data and Phones**

- **A Wi-Fi login is required for internet access in the conference area.**
- **Wi-Fi Login Access** ........................................... $100
  - One time fee.
- **Ethernet via Hard Wire Cat 5 Cable** .......................... $75/day
  - Requires Wi-Fi login.
- **Dedicated IP** .................................................. $300/week
- **Dedicated Phone Line** ........................................... $150/day
  - Each additional day $35.
- **Conference Phone** ............................................. $100
- **Inn Keeper IRX Audio Interface** ........................................ $200
  - Requires dedicated technician, audio mixer and microphones at additional charges.

**Executive Boardroom Technology Packages**

- **No outside A/V will be permitted in the Executive Boardroom.**
- **Room Rental Per Day** ........................................... $600
- **Standard Package + Room Per Day** ............................... $900
  - Includes an electronic whiteboard and annotator, two 80” monitors, conference and video call systems, cable TV access, power, and HDMI access to the monitors.
- **Barco Click Share Option + Room Per Day** ............................ $1100
  - Includes everything in the standard package and four Barco Click Shares. With the touch of a button, this device allows fast and seamless switching between four laptops. It’s a slick way to bounce information around a meeting room without having to pause while someone plugs and unplugs cables.

**Miscellaneous**

- **These items cannot be discounted.**
- **Box Handling Fee** .................................................. $9/box
- **Pallet Fee** .................................................. $40/pallet
- **Lock Change Fee** (one-time fee) ........................................ $40/lock

**Café Lighting**

- **Conference Center Terrace** ........................................... $800
- **Atrium Patio** ................................................. $550
- **Primrose** ................................................... $700
- **Primrose Patio** ................................................... $550
- **Golden Cliff** ................................................... $350
- **Summit Terrace** ................................................. $1000
- **Summit Lower Level** ............................................. $1200

**Outdoor Enhancements**

- **Propane Towers** .................................................. $150
  - Up to 90 minutes. Extended time $75/hour
- **Propane Fire Pit** .................................................. $150
  - Up to 90 minutes. Extended time $75/hour
- **Wood Burning Fire Pit** .................................................. $150
  - Up to 90 minutes. Extended time $75/hour
- **Pop Up Tent** .................................................. $150

**Labor**

- **These items cannot be discounted.**
- **Audio Technician** ................................................ $55/hour
- **Lighting Technician** .............................................. $55/hour
- **Video Technician** ................................................ $55/hour
- **Camera Operator** ................................................. $75/hour
  - Required for studio kit operation.
- **IT Technician Fee** ................................................. $100/hour
  - Required when creating computer networks, bandwidth shaping or downloading software. Two hour minimum.
- **Computer Set-Up/Internet Café Labor Fee** .............................. $200
  - Required when 3 or more computers are facilitated by Snowbird.
- **Houseman** .................................................. $50/hour
  - Banner hanging, confetti cleanup, coat check, registration assistance and room décor supplied by the client.